

COMPANY

As of May 2019, Biotechnology Health Management and Care, LLC, is a consulting firm geared to assist the early-stage biotech firms in strategic partnerships, customer discoveries, organizational design and developments, and entrepreneurial leadership advising. We consider biotechnology health as an acknowledgment that biotechnology has aided in the advancement of human health for patient care for decades. Without ingenuous breakthroughs, certain health situations would be unchallenged.

COMPANY CONTACT

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COMPANY DATA

DUNS: 116712713 CAGE CODE: 87DH4 PRIMARY NAICS CODES:

541611- Biological consulting services **541614-** Manufacturing management consulting services **541690-** Biological consulting services **541713-**Research and Development in Nanotechnology **541715-**Biology Research and development

BIOTECHNOLOGY HEALTH MANAGEMENT AND CARE LLC "Biotech Consulting for the Early Stage Start Up"

CAPABILITIES AND COMPETENCIES

Provide a detailed overview of the existing competitive landscape and market considerations.

Recommend partnering strategies to bridge client capabilities and positioning for commercial success.

Identify organizational skills in the management team needed to support potential customer acquisition.

Assessment of potential strategic partnerships Potential partner outreach on behalf of the client Specimen Accessioning and Processing Outsourcing Phlebotomy Outsourcing

Software Development for Research & Development
Software Development for Manufacturing & Supply Chain
Software Development for Regulatory Affairs & Patient Safety
Software Development for Global Commercial Operations

KEY DIFFERENTIATORS

Subject Matter Expertise—Credentialed leadership with technical knowledge of collection and clinical applications. **Strategically Partnered-** with IT and Phlebotomy Services **Professional Approach-**Defined professionalism with all clients.

CLIENT SAMPLE PROJECTS

Biotechnology Lab Skills Curriculum Development 2021 Health Clinic Operations Planning 2021

Prescription drug app development for understanding the effects of prescription drug medications. 2021

Expansion of New Cancer Drug (Chemical Toolbox) startup company in the United States. 2020 $\,$

Laboratory considerations for sterility verification.

AFFILIATIONS

American Association for the Advancement for Science (AAAS) Hopkins Biotech Network (HBN) Johns Hopkins Alumni Business Directory Maryland Tech Council Society of Physician Entrepreneurs (SoPE)